

to innovation



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We propose our idea to approach the transition from research to innovation of future ICT market. We believe that modern research and innovation activities need to cross organizational boundaries to reach a tangible and relevant impact on the Company and on the Society. Market is the final destination. To make this journey we have to build a bridge between research ideas and market exploitation working in parallel from both sides.

For this reason we have created a Research and Innovation Lab following the Open Innovation paradigm to promote, at the same time, research and innovation with a new mindset and openness towards internal and external cooperation.



Our digital transformation mission





Italtel is a multinational Information and Communication Technology company that combines the traditional positioning in network and communication services with the ability to innovate and develop solutions and applications for digital transformation.

Italtel designs and offers end-to-end solutions that address key issues for productivity and business success as well as for the evolution and simplification of network infrastructures.

Collaborative **Research** and Open **Innovation** foster the development of effective and coherent digitalization path to accompany our customers to their digitalization journey.

Addressed markets



Private Sector Telco & Media **Public Sector** SYSTEM INTEGRATION Communication Manufacturing National Service Provider Government Energy & Utilities **Entities** Tower Companies SOFTWARE DEVELOPMENT o Oil & Gas Local & Regional Media Companies Transportation Government Wholesale National o Banks **Entities** Companies PROFESSIONAL SERVICES Insurance Healthcare **UBB ACCESS & FWA DESIGN**



Most recent European projects





A Secure and Reusable Artificial Intelligence Platform for Edge Computing in Beyond 5G Networks

Big data pRocessing and Artificial Intelligence at the Network Edge





Quantum Key Distribution (QKD) on current metropolitan fiber-optic networks





A cybersecurity framework to GUArantee Reliability and trust for Digital service chains



Embedded Network Services for 5G Experiences



5G-ready applications and network services over sliced programmable infrastructure



Enabling Smart Cities through 5G Clouds



Small cEllS coordinAtion for Multi-tenancy and Edge services





Research assets for the future ICT



Active development

Edge Node computing

- Virtualized, containerized environment
- Resource orchestration
- HW/SW acceleration

Key Management middleware

- Network of key management
- Physical key generation layer independent
- QoSec

Data sovereignty AAA

- Controlled access to data (Authentication, Authorization)
- Business sensitive transactions (Accounting)

Semantic monitoring

- Transparent distributed monitoring
- Semantic filters at the data generation endpoints

Data broker, data orchestrator

- Ligth data collection
- Data distribution to reasoning modules
- Reaction

Circular Economy Tracing

- Blockchain + encrypted DB as cloud service
- Lifelong product tracing
- Multi-actor, multi-domain value chain

e-Health remote monitoring

- Remote monitoring
- Personal communication

Critical Infrastructure Monitoring

- Multi-sensor fusion
- Optical fiber sensors



Research Interests (unordered)

&Italtel

Technologies

- 5G, 6G and beyond
- Edge computing
 - Energy efficiency
 - HW/SW acceleration
 - RAN virtualization
 - Virtualization platforms
- Multi-Media Communication
- AI/ML
 - Video analytics
 - Optimization
 - Computation platform (GPU, Edge)
- Big data, data sovereignty
- Internet-of-Things
- Blockchain
- Cyber security
- Quantum security (QKD)

Market Sectors

- Telecommunication
- Digital Society
- Quantum Communication
- Industry 4.0
 - MADE Competence Center
 - Asset tracking
 - Safe distributed logistic
- Circular Economy
- e-Health / Wellbeing
 - Remote monitoring
 - Personal communication
- Smart City
 - Citizens security
 - Crowded events
- Smart Energy
- Critical Infrastructure Monitoring
- Agrifood



Our contributions in collaborative research projects



Proposal time

- Definition of the core idea
- Consortium creation
- Technical content

DREAM IT BUILD THE TEAM

Project execution

- Use cases and requirements
- System design and overall architecture definition
- Design, Development and Integration of system components
- Testing methodology and result evaluation
- **Innovation Management**
 - Business plan
 - **IPR**
 - Dissemination
 - Marketing

DESIGN AND DEVELOP MAKE IT WORKING

GO TO THE MARKET **GET PROFIT**

Exploitation

- Market relevant prototype
- Business plan
- Open source community
- Business development and Marketing
- Commercialization



Our approach from research to innovation



We believe that modern research and innovation need to cross organizational boundaries to generate tangible and relevant impact on the Company and on the Society.

Research and Innovation Lab cares about all the phases from research to innovation

- project finance administrative staff
- technical project managers
- researchers
- innovation managers
- business developers

Research

Dissemination

Innovation and preliminary market exploration

- A. Design, develop and test pre-industrial prototypes (PoC)
 - refine until the idea is fully executed (TRL 6-7)
- B. Business plan and go-to market plan



The valley of death risk

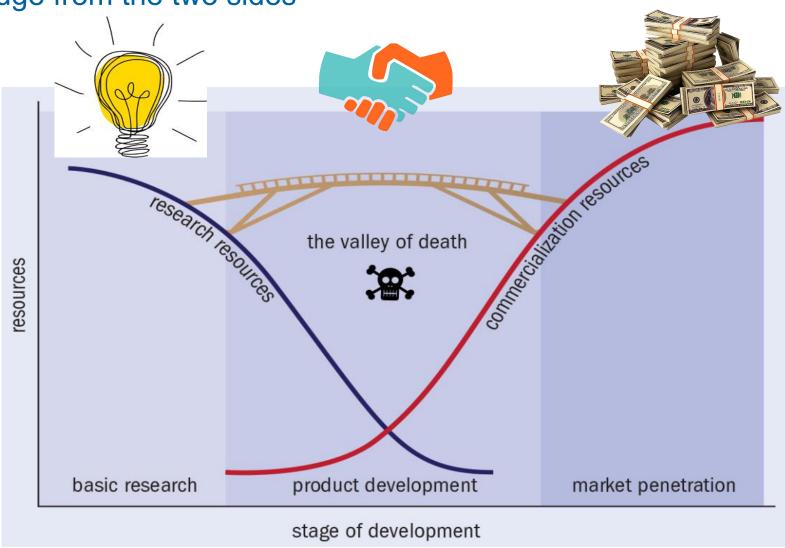


Build the bridge from the two sides



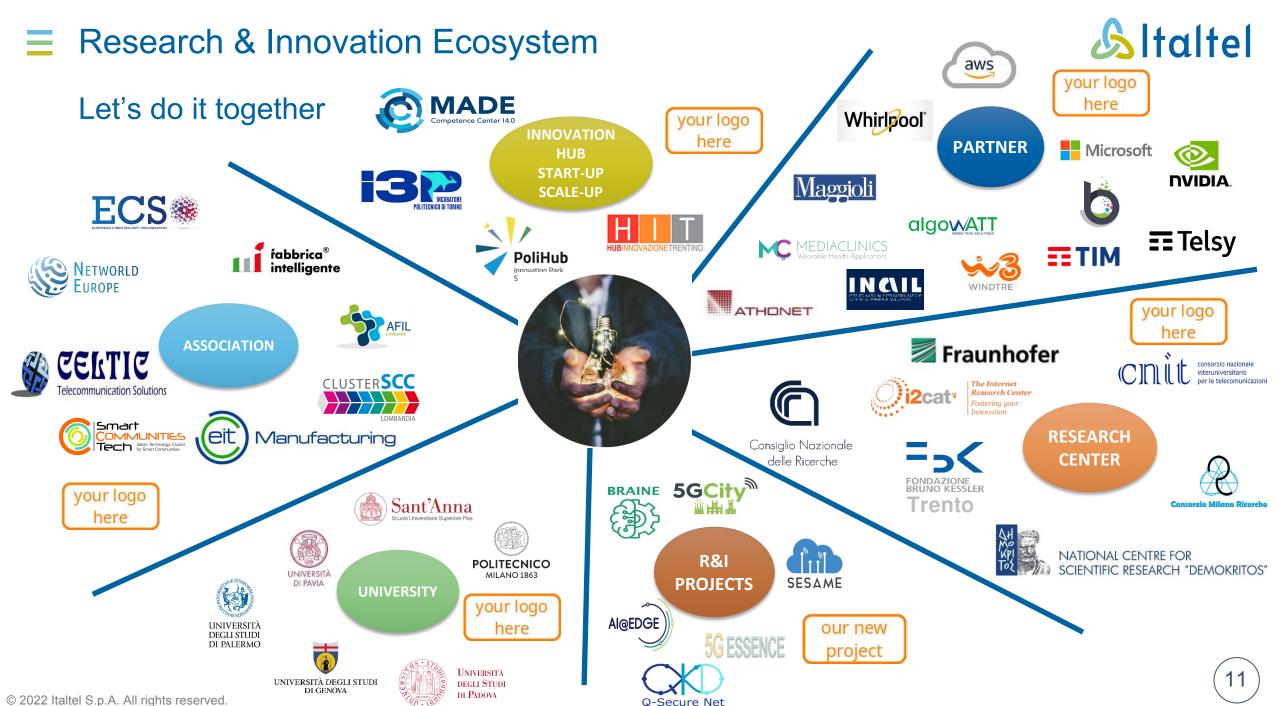
"To me, ideas are worth nothing unless executed. They are just a multiplier. Execution is worth millions."

[Steve Jobs]



"Money never starts an idea; it is the idea that starts the money"

[W.J. Cameron]



Thank you





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